THINK GLOBALLY
PRINT LOCALLY

A LEADING NORTH AMERICAN BOOK MANUFACTURER

100 MILLION
TOTAL BOOK MANUFACTURING CAPACITY

3 MANUFACTURING PLANTS
MONTMAGNY, LOUISEVILLE, TORONTO
420,000 sq. ft.

3,000+
CUSTOMERS

600+
EMPLOYEES

MARKETS SERVED
CANADA, UNITED STATES AND EUROPE
PUBLISHING SOLUTIONS ECOSYSTEM
for complete title life management

Our number one priority is you
MARQUIS EVOLUTION

HISTORY

- 1937: Marquis Book Printing founded in Montmagny.
- 1940: The Bibliobus
- 2011: Lebonfon acquisition
- 2012: MÉTROLITHO & GAGNÉ acquisition
- 2014: LEBONFON acquisition

INNOVATION

- 2015: SoBook: Marquis announces a partnership with SoBook in Europe.
- 2016: SUSTAINABILITY: Marquis invests $1M and creates a new ecological UV colour press.

GROWTH

- 2007: Management Buyout: $18M
- 2012: Acquisition of Two Transcontinental Printing Plants: $57M
- 2014: Lebonfon Acquisition (Ex-Quebecor Printing Plant): $66M
- 2016: CANADIAN BUSINESS AND PROFIT: Announces Marquis ranked No. 259 in their top 500 charts with a 5-year revenue growth.
- 2018: WEBCOM: Marquis acquires Webcom: $100M
MARQUIS VALUE PROPOSITION

BOOK PRINTING
- Offset
- Digital
- Inkjet
- Eco-friendly UV press

PUBLISHING SOLUTIONS
- Graphic design/File layout
- Marquis Express
- POD
- Automatic stock replenishment (ASR)
- Title life management
- Custom publishing

CUSTOMIZED SOLUTIONS
- Fully integrated supply chain solutions for publishers

All book printing and book binding services are available in-house
OVERALL MANUFACTURING CAPACITY IS 100 MILLION BOOKS

<table>
<thead>
<tr>
<th>Colours</th>
<th>WEB OFFSET</th>
<th>SHEETFED OFFSET</th>
<th>SHEETFED DIGITAL</th>
<th>INKJET PRESSES</th>
<th>UV WEB PRESS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>2</td>
<td>✓</td>
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<tr>
<td>4</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>5</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1,500 to unlimited</td>
<td>500 to 25,000</td>
<td>1 to 1,000</td>
<td>1 to 3,000</td>
<td>1,500 to 20,000</td>
<td></td>
</tr>
</tbody>
</table>

All binding options are available in-house for all types of printing runs
### NORTH AMERICAN INKJET LEADER

<table>
<thead>
<tr>
<th>Feature</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lower Your Total Cost of Ownership</td>
<td>Lean operations allow you to redeploy your capital where it counts – acquiring that next big title, investing in new technology, or bringing new talent into your organization.</td>
</tr>
<tr>
<td>High Quality for Colour Printing</td>
<td>Inkjet printing technology provides quality image reproduction.</td>
</tr>
<tr>
<td>Complete Flexibility</td>
<td>Advance reader copies, front and backlist reprints, and short and long printing runs when you need them.</td>
</tr>
<tr>
<td>Wide Range of Paper Stocks</td>
<td>Wide range of inkjet-adapted paper, cover stocks, format choices, and specialty cover treatments.</td>
</tr>
<tr>
<td>Fast Turnaround</td>
<td>Reduce turnaround and meet demand with short printing runs.</td>
</tr>
</tbody>
</table>

**Inkjet book printing at its best**
BINDING OPTIONS
High-quality softcover and hardcover books are produced in-house

**SOFTCOVER BOOKS**
Softcover perfect bound, softcover with flaps (lay-flat Otabind), softcover sewn, saddle stitch

**HARDCOVER BOOKS**
Adhesive/perfect bound, printed case, Smyth sewn, cloth case & dust jacket, flex bound

- Hardcover capabilities for short, medium & long printing runs
- Library Binding Standard
- Our newest investment in casebinding equipment for long and short printing runs reaffirms our commitment to meet growing publisher demand for hardcover books

**MECHANICAL BOUND OPTIONS**
Coil/wire-O books, twin loops, concealed wire-O books
We use the right printing technology combined with the right paper to accurately reproduce colours and images.
MARKETS SERVED

BUSINESS DOCUMENTS

RELIGIOUS

MAGAZINES AND JOURNALS

UNIVERSITY PRESSES

GOVERNMENT AND INSTITUTIONS

Subject matter expert in every market
# MOST POPULAR COVER FINISHING
Applications available in-house

<table>
<thead>
<tr>
<th>OVERALL UV</th>
<th>SPOT UV</th>
<th>FOIL STAMPING</th>
<th>EMBOSsing/DebOssing</th>
</tr>
</thead>
<tbody>
<tr>
<td>This overall coating offers a brilliant high-gloss finish to your book cover.</td>
<td>A glossy smooth coating that can be applied to selective areas of cover design.</td>
<td>The process of hot-stamping a foil material of varying colours, patterns and styles to the case of the hardcover book to give the book a premium look and feel.</td>
<td>Embossing is the process of raising up a section of a design above the rest, giving it texture and a raised effect.</td>
</tr>
</tbody>
</table>

Large selection of UV coatings and laminates
<table>
<thead>
<tr>
<th>LAMINATION</th>
<th>UV</th>
<th>SEAL LAMINATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mylar Gloss</td>
<td>Overall UV</td>
<td>1.7-mil Matte Heat</td>
</tr>
<tr>
<td>Mylar Matte</td>
<td>Flat Spot Gloss</td>
<td>3-mil Matte Heat</td>
</tr>
<tr>
<td>OPP Gloss</td>
<td>Raised Spot Gloss</td>
<td>1.7-mil Gloss Heat</td>
</tr>
<tr>
<td>OPP Matte</td>
<td>Glitter Spot</td>
<td>3-mil Gloss Heat</td>
</tr>
<tr>
<td>OPP Soft Touch</td>
<td>Raised Glitter Spot</td>
<td>5-mil Gloss Heat</td>
</tr>
<tr>
<td>Lay Flat Gloss</td>
<td>Gritty Spot</td>
<td>10-mil Gloss Heat</td>
</tr>
<tr>
<td>Lay Flat Matte</td>
<td>Textured Spot</td>
<td></td>
</tr>
<tr>
<td>OPP Scuff Resistant</td>
<td>Overall UV Bond</td>
<td></td>
</tr>
<tr>
<td>Silver Foil Lamination</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Attract new readers by taking your project to the next level**
MARQUIS MANUFACTURING ADVANTAGES

PUBLISHERS’ MAIN ADVANTAGES

- Flexibility with print-run decisions and turnaround times
- Wide range of product types (softcover and hardcover titles)
- Consistent capacity, including peak production periods
- Eco-friendly printing (paper and press)
- 80 years of book-printing expertise, and a dedicated team of experts in every publishing market
PUBLISHING SOLUTIONS

GRAPHIC DESIGN

• Creation
• Layout
• Digital editing
• Turnkey publishing projects
• Automatic catalogue creation

Marquis Interscript will realize your ideas, no matter the challenge!

MARQUIS EXPRESS

Easy ordering process platform

1. Access Marquis Express
2. Upload your files
3. Select the title and delivery destination

MARQUIS EXPRESS HIGH-SPEED TRAIN

PLAN, GROUP, SAVE.

• High-speed printing service
• Simple 3-steps order platform
• Delivery to the destination of your choice
## PUBLISHING SOLUTIONS

### POD
- Make your backlist titles available
- Reduce inventory and returns down to zero
- Track orders in real time: file submission, printing, delivery

### AUTOMATIC STOCK REPLENISHMENT
- Reduce your inventory
- Never miss a sale
- Simplify your stock management

### CUSTOM PUBLISHING
- **PERSONALIZED** books tailored to your customer’s needs
- **RELIABLE** service with fast turnarounds
- **INCREASE SALES** by meeting demand for custom content
Set yourself apart from the competition with a unique design. Whether it’s for the full or partial design of your project, the creation of illustrations, or photo alterations, our graphic designers adapt to your target audience and your brand to create a design that fits you.

More than 20 graphic design experts dedicated to book layout.
MARQUIS EXPRESS
Self-serve ordering platform to save time on order processing
Ask for a demo and discover how you can save time with our self-serve ordering platform

• Never out of stock
• Respond to spikes in demand
• Ideal solution for reprints
• Access to High-Speed Train
Marquis High-Speed Train offers economical printing costs by grouping orders of similar products from different clients.
With automatic stock replenishment (ASR), you stock only the minimum quantity necessary to fulfill immediate orders. Meet your zero inventory goal!

**REDUCE YOUR INVENTORY**
Only stock the minimum inventory necessary

**SIMPLIFY YOUR STOCK MANAGEMENT**
Reduce your stock-related management costs (damaged goods and obsolescence)

**NEVER MISS A SALE**
Keep titles in stock economically, extend life of books

Meet your zero inventory goal!
Marquis Print-On-Demand is tailored to publishers’ needs to effectively manage their inventory worldwide.

INCREASE WORKING CAPITAL

REDUCE TIME TO MARKET

RELIABILITY AND HIGH MANUFACTURING POD QUALITY
Make your reader experience unique and personal for all learners with Marquis’ custom publishing solution.

PERSONALIZED books or catalogues tailored to customer needs

RELIABLE service with fast turnarounds

INCREASE SALES by meeting demand for custom content

FLEXIBLE mono and colour options are available
INTERESTED IN DEVELOPING A SOLUTION TAILORED TO YOUR NEEDS?

1. Discovery sessions
2. Data analysis and recommendations
3. Develop a detailed project plan
4. Create a dedicated team for integration plans
5. Implementation phase
6. Support, learn and innovate

We have developed customized solutions for many global publishers